

FOR IMMEDIATE RELEASE

MÉNAGE À TROIS RAISES THE BAR WITH BOURBON BARREL CABERNET SAUVIGNON Red blend icon taps spirits industry inspiration for limited release wine

ST. HELENA, Calif., May 29, 2019 – Ménage à Trois — the wine brand widely credited with creating the wildly popular \$10 California Red Blend category — breaks the confines of Cabernet with limited release Bourbon Barrel Cabernet Sauvignon (\$15 SRP). A recipe for success, Ménage à Trois Bourbon Barrel Cabernet Sauvignon is shaking up the rapidly growing \$95 million spirit barrel-aged wine category¹. The category is currently rising to the top with a 110 percent growth rate¹, beating out Rosé Blends, Sparkling Rosé and Sparkling Prosecco – all categories with which Ménage à Trois has had demonstrable success.

Breaking into bourbon-barrel aged wine was a clear choice for Ménage à Trois. Fresh off the brand's success with Decadence Cabernet Sauvignon, Luscious Pinot Noir and Lavish Merlot, the provocative wine brand was thirsty to up the ante with a modern twist on an established classic. The bold new release blends the brands' legacy of ingenuity with its command of Cabernet to create Ménage à Trois' next winning wine.

"Ménage à Trois Decadence has reigned as Cabernet King, crowned as No. 1 New Wine Item in 2017²," said Mark Dunlea, senior marketing director for Ménage à Trois wines. "We have heard calls for a Bourbon Barrel offering from Ménage à Trois fans first-hand, and we're pleased to announce this new addition to the Cabernet throne."

Ménage à Trois Bourbon Barrel takes Cabernet Sauvignon to unexpected heights that pay homage to its barrel origin. This limited release wine is inspired by the very best of California winemaking and traditional Kentucky craft distilling. Each sip unpacks the flavors and textures that three months of bourbon-barrel aging imbues. Subtle notes of vanilla, brown sugar and spices meld with the full-bodied flavors of the wine for a truly indulgent experience. Aromas of berry cobbler lead to jammy blueberry and blackberry flavors cloaked in caramel and satisfying spice on the palate. Beautifully structured with a rich mouthfeel and lingering finish, this Ménage à Trois Bourbon Barrel wine captures the full potential of Cabernet Sauvignon.

Blending innovative with provocative since 1996, Ménage à Trois' legacy of leadership ensues with Bourbon Barrel Cabernet Sauvignon — the latest top-shelf wine carefully crafted to join the ranks of Luscious, Lavish, Decadence, Gold, Silk, Midnight and the original Red Blend that started it all.



About Ménage à Trois

Since 1996, Ménage à Trois has thrilled wine fans with its unapologetically bold persona and an equally adventurous approach to flavor. Founded by two psychiatrists-turned-wine-aficionados in St. Helena, California, Ménage à Trois launched more than 20 years ago with two blends—one of which was a convention-shattering blend of three red varietals. In a pace-setting move that would spark a national phenomenon, Ménage à Trois fused Zinfandel, Merlot and Cabernet Sauvignon—long before blends were a trend in the U.S.—ultimately cementing the brand's iconic status as the catalyst behind today's wildly popular Red Blend category. Ménage à Trois wines are wholly owned and operated by Trinchero Family Estates, family-owned Napa Valley vintners since 1948. Please visit www.MenageaTroiswines.com to learn more.

Links

Download fact sheet <u>here</u>. Download bottle shot <u>here</u>.

Social Media Handles

Facebook: MenageaTroisWines
Instagram: MenageaTroisWines

Twitter: <a>@MenageaTrois

Sources

 $1.\ Nielsen,\ Total\ US\ XAOC\ +\ LIQ\ PLUS\ +\ CONV,\ 52\ Weeks\ Ending\ 11/03/2018,\ Dollar\ Sales,\ Product\ Custom$

Aggregate, Top 25 Wine Types

2. Nielsen, Total US Retail, CY15, CY16, CY17 vs. PY=\$0, Dollar Sales Change

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